## **New PMA & Grainger MRO Agreement**

**Get access to your savings! Contact** your local Grainger team to take full advantage of product discounts and service benefits.

## **BENEFITS**

- Minimum 5% off of Grainger Contract Reference Price
- Access to over 1.5 million products
- · Real-time product availability and order tracking
- · Dedicated resources to assess your site and consolidate spend to help maximize savings

## **SOLUTIONS**

- · Same-day shipping\* on 98% of in-stock items
- KeepStock® inventory solutions\*\* help you save time, money and
- After-hours emergency service: call 1.800.CALL.WWG to open a branch anytime
- · Sourcing for hard-to-find products beyond the catalog
- Grainger Online SafetyManager® System\*\*\*\* is a comprehensive tool to help assess, build, maintain and track your safety management program
- Order Management System on Grainger.com® helps add control and efficiency
- · Access to products featuring the Grainger Choice badge, offering a combination of quality, value and selection

| AGREEMENT TERM   | 1/01/2021 - 12/31/2021   |   |
|--|--|---|
| SUPPLIER DESIGNATION & CATEGORY DISCOUNTS  | Grainger is a Primary Supplier for the following categories: <b>Bold</b> signals categories with deeper discounts  |   |
| Abrasives: 10% Off     Adhesives, Sealants & Tape     Cleaning: Consumables     Cleaning; Other     Electrical     Electronics, Appliances & Batteries     Fasteners     Fleet & Vehicle Maintenance     Furniture, Hospitality & Food Service     Hand Tools     Hardware     HVAC: Filters | HVAC Other     Hydraulics     Lab Supplies     Lighting     Lubrication: 10% Off     Machining: 10% Off     Material Handling: 10% Off     Motors: 15% Off     Office Supplies     Outdoor Equipment     Paint, Equipment & Supplies     Plumbing: Other | <ul> <li>Plumbing: Pipe, Valves &amp; Fittings</li> <li>Pneumatics</li> <li>Power Tools</li> <li>Power Transmission</li> <li>Pumps: 10% Off</li> <li>Safety: Facility Safety: 10% Off</li> <li>Safety: Shoes: 15% Off</li> <li>Safety: People Safety: 10% Off</li> <li>Security</li> <li>Test Instruments</li> <li>Welding: 10% Off</li> <li>And so much more!</li> </ul> |
| FOCUS INITIATIVES  | Safety   eCommerce   Inventory Optimization (KeepStock)  |   |
| FREIGHT  | Grainger pays all standard shipping.***  |   |

\*Within the continental U.S. when your order is received by 5 p.m. local time at the shipping facility. Shipping facility may be in different time zone from you.

\*\*Grainger KeepStock® solutions are subject to customer eligibility and agreements.
\*\*\*Standard ground freight is paid by Seller on all orders, unless otherwise stated, to Buyer's place of business anywhere in the contiguous United States. Other terms and conditions may apply for other than standard ground delivery ("Other Freight Services"), including expedited same day delivery, air freight, freight collect, sourced orders, export orders, hazardous materials, Buyer's carrier, shipments outside the contiguous U.S. or other special handling by the carrier. Charges incurred for Other Freight Services must be paid by Buyer.
\*\*\*\*Grainger Online Safety Manager System is provided by Grainger Safety Services, Inc., an affiliate of W. W. Grainger, Inc.

Category discounts are subject to the following terms:
Discounts applied to Contract Reference Price. You must sign in to Grainger.com® to see your Contract Reference Price. Category discounts will not apply to: (a) sourced products; (b) items in any other discount programs; (c) promotional, lot and commodity items; or (d) special pricing programs offered for certain Catalog Products from time to time If, after applying the category discount above, the price of an individual Catalog Product is below Grainger's cost, Grainger reserves the right to reduce the category discount for that Catalog Product. If at any time a Catalog Product is discontinued for any reason, such Catalog Product will be removed from the category discount program. Grainger reserves the right to determine the appropriate category for a particular Catalog Product.

FOR MORE INFORMATION:

Call 1-800-GRAINGER

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